



# **The AMERICAS** **& *International Real Estate***®

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**Ronnie Lee Phillips**

**Certified International Property Specialist**

# CIPS® Elective

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**Required course to earn the *Certified International Property Specialist*® Designation.**

**Key topics include**

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**Discussion of the major real estate regions of the Americas.**



## Key topics include

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**Methods for researching, analyzing, and applying global real estate market information to the Americas. Discussion of diverse cultural influences in the Americas.**

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# Learning Outcomes

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- **Skills for facilitation of real estate transactions in the Americas and empower real estate professionals to compete in the global market place.**

# CIPS® Instructor

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Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from NAR© and is on the CIPS® Faculty.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and REALTOR® Associations on a national and global basis.

# CIPS® Instructor

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Ronnie Lee Phillips, received his Master of Land Economics & Real Estate degree from Texas A & M University.

This highly regarded real estate degree program of study is one of the top ranked in the United States.

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# CIPS® Instructor

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**Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.**





**THANK  
YOU!**

Contact

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