



Discover

Commercial Real Estate®

Ronnie Lee Phillips

Commercial Real Estate Instructor



3-Hrs CE Credit

Course & Instructor Approved:

**State Real Estate Commissions, Boards &
REALTOR® Associations**

Real Estate Licensees Earn 3-Hrs CE Credit

Key topics include

**This is a proprietary course created solely
by the...**

National Association of REALTORS®.

Key topics include

This course is not designed to teach residential agents how to do commercial real estate business.



Key topics include

It's goal is to introduce residential agents to the basic concepts and terminology used by players in the commercial real estate industry.

Key topics include

Instruction of this course is a brief introduction for residential agents into the exciting world of commercial real estate.

Learning Outcomes

- **Describe** roles and functions of key players in commercial real estate.
- **Interpret key considerations** for users of different types of commercial real estate.

Learning Outcomes

- **Recognize the characteristics of key categories of commercial real estate and subcategories.**

CRE Instructor

Ronnie Lee Phillips, **received his** Master of Land Economics & Real Estate **degree from Texas A & M University.**

This highly regarded real estate degree program of study is one of the top ranked in the United States.

CRE Instructor

Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.

CRE Instructor

Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from **NAR**©.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and **REALTOR**® Associations on a national and global basis.



**THANK
YOU!**

Contact

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