



ASIA/PACIFIC **& *International Real Estate***®

Ronnie Lee Phillips

Certified International Property Specialist

CIPS® Elective

**Required for US Real Estate Professionals to
earn the *Certified International Property
Specialist*® Designation.**



Key topics include

Basic skills and knowledge necessary to facilitate international transactions with Asian clients.



Key topics include

Discussion of the unique social, economic, political, and geographical characteristics of the major countries in the Asia/Pacific region of the globe .



Learning Outcomes

- **Identify important characteristic of real estate in major Asian/Pacific markets, including influential laws and real estate brokerage practices and customs..**

Learning Outcomes

- **Evaluate opportunities by analyzing investment patterns, investor profiles, with techniques to promote properties, markets, and real estate services.**

CIPS® Instructor

Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from NAR© and is on the CIPS® Faculty.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and REALTOR® Associations on a national and global basis.

CIPS® Instructor

Ronnie Lee Phillips, received his Master of Land Economics & Real Estate degree from Texas A & M University.

This highly regarded real estate degree program of study is one of the top ranked in the United States.

CRE Instructor

Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.



**THANK
YOU!**

Contact

Ronnie Lee Phillips

Phone

865.919.0566

Email

ronnie@rsradv.com