



Tax Deed Sales *in Tennessee*®

Ronnie Lee Phillips

Commercial Real Estate Instructor



4-Hrs CE Credit

Course & Instructor Approved:

**State Real Estate Commissions, Boards &
REALTOR® Associations**

Real Estate Licensees Earn 4-Hrs CE Credit

Key topics include

An actual case study of condemned properties purchased at tax sale auction through rehabilitation to occupancy.

Key topics include

Expert instruction on the process of due diligence for successfully bidding on City and County Tax Deed Auctions.

Key topics include

Instruction follows a step-by-step process for the pre sale and preparation for the day of the Tax Deed Sale.

Learning Outcomes

- **How to perform court house research on potential delinquent tax parcels offered at auction.**

Learning Outcomes

- **How the redemption period is crucial to obtaining free and clear title from the Clerk & Master Deed.**

CRE Instructor

Ronnie Lee Phillips, **received his Master of Land Economics & Real Estate degree from Texas A & M University.**

This highly regarded real estate degree program of study is one of the top ranked in the United States.

CRE Instructor

Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.

CRE Instructor

Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from **NAR**©.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and **REALTOR**® Associations on a national and global basis.



**THANK
YOU!**

Contact

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