



# **GLOBAL REAL ESTATE**

## **Transaction Tools<sup>®</sup>**

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**Ronnie Lee Phillips**

**Certified International Property Specialist**

# Core CIPS® Course

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**Required for US Real Estate Professionals to  
earn the *Certified International Property  
Specialist*® Designation.**

## Key topics include

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Course provides the tools required for agents to present investment information to their international clients in their country specific currency. Future CIPS® Designees learn how to prepare financial projections and measure investment performance, and determine effects of taxes and exchange rates.

# Learning Outcomes

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- **How to perform research on foreign and hometown markets and compile dossiers on relevant real estate market information.**

## Key topics include

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**Compile, organize, and present financial data so that agents and clients can make informed decisions using basic financial analysis using standard formulas .**

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# Learning Outcomes

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- **Convert measurements between the US system of measurement (Feet) and the metric system (Meters).**

# CIPS® Instructor

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Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from NAR© and is on the CIPS® Faculty.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and REALTOR® Associations on a national and global basis.

# CIPS® Instructor

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Ronnie Lee Phillips, received his Master of Land Economics & Real Estate degree from Texas A & M University.

This highly regarded real estate degree program of study is one of the top ranked in the United States.

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# CIPS® Instructor

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**Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.**



**THANK  
YOU!**

Contact

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**Ronnie Lee Phillips**

Phone

865.919.0566

Email

[ronnie@rsradv.com](mailto:ronnie@rsradv.com)