



# **EUROPE** **& *International Real Estate***®

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**Ronnie Lee Phillips**

**Certified International Property Specialist**

# CIPS® Elective


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**Required course to earn the *Certified International Property Specialist® Designation.***

## Key topics include

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**Discussion on the social, economic, political, and geographic characteristics of major European countries.**



## Key topics include

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**Identify the important characteristics of certain European real estate markets, including influential laws, business culture attributes and real estate brokerage practices..**

# Learning Outcomes

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- **Discuss history, purpose, and economic impact of the European Union and BREXIT.**

# Learning Outcomes

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- **Identify ways to develop a real estate business network and start or enhance an international real estate practice with European clients and properties.**

# CIPS® Instructor

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Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from NAR© and is on the CIPS® Faculty.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred hours of real estate instruction for accredited colleges and REALTOR® Associations on a national and global basis.

# CIPS® Instructor

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Ronnie Lee Phillips, received his Master of Land Economics & Real Estate degree from Texas A & M University.

This highly regarded real estate degree program of study is one of the top ranked in the United States.

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# CIPS® Instructor

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**Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.**



**THANK  
YOU!**

Contact

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