

Basic HP12c

Real Estate Applications®

Ronnie Lee Phillips

Commercial Real Estate Instructor



8-Hrs CE Credit

Course & Instructor Approved:

**State Real Estate Commissions, Boards &
REALTOR® Associations**

Real Estate Licensees Earn 8-Hrs CE Credit

Key topics include

The Hewlett Packard (HP12c) financial calculator is the industry standard for real estate appraisers, investment brokers, and lenders.

Key topics include

Agents learn how to apply basic Time Value of Money (TVM) concepts to common calculator keystrokes.

Key topics include

Instruction of this course follows a step-by-step workbook from *Hondros Learning*, which supplies the text and outline for this much needed real estate finance course.

Learning Outcomes

- **Basic proficiency on the HP12c is the first step needed to master the most essential tool in real estate investment, valuation, mortgage lending, and financial feasibility analysis .**

Learning Outcomes

- **Define the key relationships between a specific period time, interest rate, and an income stream, present value, and future value.**

CRE Instructor

Ronnie Lee Phillips, **received his** Master of Land Economics & Real Estate **degree from Texas A & M University.**

This highly regarded real estate degree program of study is one of the top ranked in the United States.

CRE Instructor

Ronnie Lee Phillips, is a principal real estate broker in California & Tennessee. He is the principal advisor for his firm RealStar Realty Advisors, LLC.

CRE Instructor

Ronnie Lee Phillips holds the exclusive *Certified International Property Specialist*© designation from NAR©.

To date Ronnie Lee Phillips has presented approximately three thousand five hundred classroom hours of real estate instruction for accredited colleges and REALTOR® Associations on a national and global basis.



**THANK
YOU!**

Contact

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